

Technology Fast 500

In Motion Technology Inc.



LEONARD HORDYK, CEO

bottom line.

In Motion Technology is the pioneer and market leader in flexible, secure and enduring wireless systems that improve organization's ability to communicate on the move. The company's "onBoard" system turns vehicles into mobile hotspots that connect using the best available broadband network and enables IT to manage the network remotely. The onBoard system also provides security both for devices and applications in and around the vehicle and over wide area networks.

According to Leonard Hordyk, CEO of In Motion Technology, "As networks continue to evolve (e.g. Wi-Fi, 4G, 700MHz, 4.9GHz), the market is confirming that our system provides the right solu-

tion. Our goal is to provide our customers in law enforcement, transit, emergency medical services, fire and the utility industry with a single powerful communications system that seamlessly connects mobile workers to the enterprise.

In Motion Technology continues to build on its patented Wireless Mobile Hot Spot System with inventions like its cognitive wireless system which senses and selects the best network for transmission.

In 2011, In Motion continued its rapid growth despite a weak economy. "Our success could not have been achieved without a very talented team that understands the mission-critical nature of our customer's businesses," said Hordyk.

Make Technologies Inc.



WILLIAM (BILL) BERGEN,
PRESIDENT AND CEO

business?

That is what Make Technology specializes in – assessing application portfolios and re-architecting legacy applications with a method that produces high quality results and reduces the risk of interference in the business.

"There's an increasing awareness in large organizations that they need help in both discovering specifically what applications they have and then modernizing the ones that are key differentiators to their business," says William "Bill" Bergen, company president and CEO. "We are able to provide the products, technology and expertise that ensure they succeed."

Make Technologies advantage lies in its powerful software products that allow customers to

discover and analyze all the business and technical assets that comprise the portfolio, and then provides them extraordinary data management and code creation capabilities.

Many companies are intimidated by the scale and scope of these initiatives, Bergen noted.

"We provide a framework and the tools for organizations to get a handle on their legacy applications and really understand what's being utilized and what is dead weight. From there, customers can focus on moving forward instead of just maintaining the status-quo."

This past year was another in a string of successful results for Make.

"We have established ourselves with Fortune 500 clients and their trusted partners across North America," Bergen said.

Westport Innovations Inc.



DAVID R. DEMERS, CEO

R. Demers, founder and CEO of Westport Innovations.

Strong product demand from the North American market and global Light-Duty (LD) automotive business helped grow Westport revenue 76 per cent year-over-year for the latest reported quarter, he added.

"As more mature Westport lines of business demonstrate strong growth and bottom line financial performance, we are making strategic investments to maintain Westport's technology leadership and expand our coverage across the full range of worldwide markets for natural gas engines,"

Demers said.

Demers says the market for natural gas heavy-duty trucks has seen "transformative investments by industry leaders" that will see rapid development of fueling corridors as well as their own adoption of natural gas "as a vital energy source in their operations and supply chain.

"These investments will deliver infrastructure support as we launch new products and trucking applications over the next two years. We expect similar partnerships and investments to help support market penetration in Europe and China as well," Demers said.

TIO Networks Corp.



HAMED SHAHBAZI, CEO

and underbanked Latinos alone in the U.S. who don't have banking access, and there are tens of millions more Americans with no or limited access to traditional banking services, Hastibakhsh said.

Many of these consumers prefer cash as their main method of payment, which means they must rely on alternative financial services for bill payments and reloading prepaid debit cards.

Vancouver-based TIO provides access for such consumers in 40 U.S. states, with bill payment services at stand-alone kiosks in multiple languages, 24 hours a day, seven days a week.

TIO Networks' list of clients includes Cricket Communications,

AT&T, MetroPCS, Pacific Gas & Electric, Southern California Gas, San Antonio Water Systems, Arizona Power Service and Memphis Light, Gas, and Water, among others. Consumers can also use the TIO kiosks to reload selected prepaid debit cards. There is an average processing fee of \$3 to \$5 with each transaction.

"Not many banks and financial institutions cater to this part of the population, so these machines become a financial institution for this segment," said Hamed Shahbazi, CEO of TIO Networks.

"We think with this model, the consumer will eventually build up their credit, so we'd like to offer credit card payment services and other payment modalities through the kiosks at some point as well," Shahbazi said.

Westport Innovations Inc. is a global leader in natural gas engines and is witnessing significant growth in demand for its products and services as a result of market creation activities, says David